Strategic Financial Planning & COVID-19

September 2020





Agenda

- 1. Introductions
- 2. Policy Context Recap
- 3. Level Setting: The Intra-District Funding Formula
- 4. Funding Formula Policy Levers
- 5. Breakout One: Stakeholder Input and Decision-Making
- 6. Breakout Two: Armageddon, err 2020
- 7. Final Discussion/Open Q & A





Introductions

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Director of Strategic Partnerships
& Development
Chiefs for Change



Marques Whitmire Senior Account Executive Allovue



Laura Nord Vice President of Sales Allovue



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Get to Know Allovue

ALLOVUE'S MISSION:

Empower educators to strategically and equitably allocate resources to best meet student needs.





\$700B of annual K-12 education budget data looks like this:

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-2,115.47

-1,044.47

-2,586.40

-1,678.06

-177.59

-558.00

3,708.35

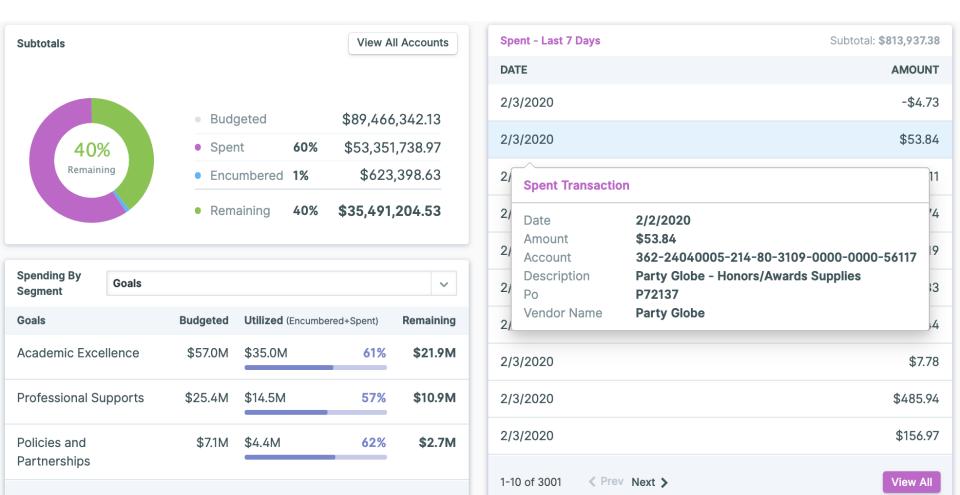
-73.01

5.30

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<u>E</u>	Actual	Budget	0S0	сс	PROG	CAT	AWD	YR	FUND
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	.00	-251.58	0169	0760	0000	0213	00	12	2001
	.00	-2,743.34	0176	0760	0000	0213	00	12	2001
	-328.70	.00	0305	0760	0000	0213	00	12	2001
	-894.00	.00	0401	0760	0000	0213	00	12	2001
	-500 . 00	.00	0314	0761	0000	0213	00	12	2001
	-156.00	.00	0399	0761	0000	0213	00	12	2001
	-327.43	.00	0401	0761	0000	0213	00	12	2001
	8,921.40	.00	0407	0761	0000	0213	00	12	2001
	172.00	.00	0431	0761	0000	0213	00	12	2001
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We make it look like this.





Allovue makes dollars work for students and communities.

Policy Context Recap

Policy Context Recap

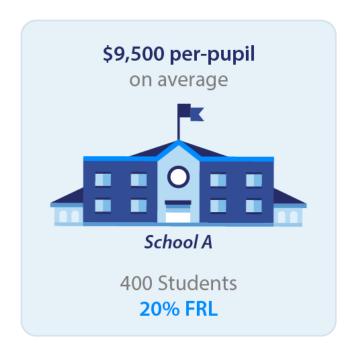
What have you learned about your financial planning systems or your school allocation methodology during 2020?

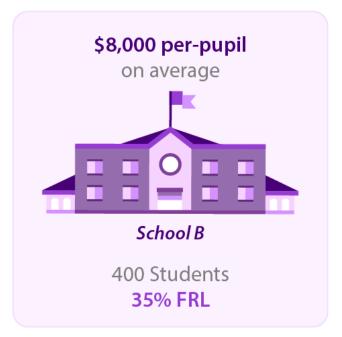
- How nimble and effective are your financial systems?
- If you use student-teacher ratios to allocate resources to schools, how did that change or adjust with disruptions in in-person learning?
- If you use a weighted funding formula, how did it adjust? How did you maintain equity?



- Funding formulas in p-12 education finance, broadly, are the method by which a state or school allocates resources to its districts or schools, respectively.
- Historically, 'new' approaches to funding formulas were introduced at the state-level to address inter-district (between district) funding disparities.
- Districts began adopting these alternative approaches to funding their schools to address intra-district (between school) funding disparities.











Funding formula vs. Discretionary Expense Planning

Funding Formula: Resource Allocation Model

Method of allocating funding to schools that uses a mathematical formula to allocate FTEs, dollars, or resources to schools.

Assigns resources to schools based on the amount of students, types of student characteristics, or both in each school

Expense Planning: Site-Based Management

Method of planning expenses from a given allocation, in which a site-level manager/planner makes choices about the staffing and resources the school plans to purchase

Allowing for principal discretion means that those nearest to schools can implement staffing and spending plans tied to the unique needs of each school community





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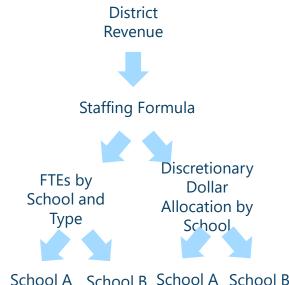




Method One: The Staffing Allocation Model

'Traditional' staffing allocation models allocate FTEs and discretionary resources to schools based on policy-driven or existing student:teacher ratios.

Formula rules can be universal (e.g., One principal for all schools) or conditioned on school- and student-level characteristics (e.g., 1 SPED FTE for every 12 students with an IEP).



School A School B School A School B

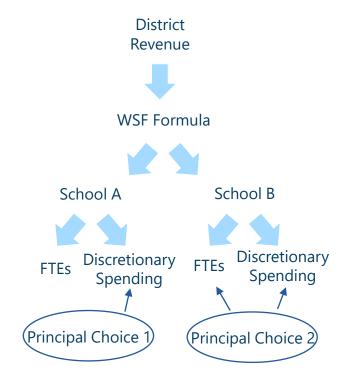




Method Two: The Weighted-Student Funding Model

An allocation formula that assigns resources to schools using weights/student characteristics that reflect differences in costs for different types of students.

Rooted in the vertical equity concept wherein no two children are the same, and therefore no two children require the same resources.



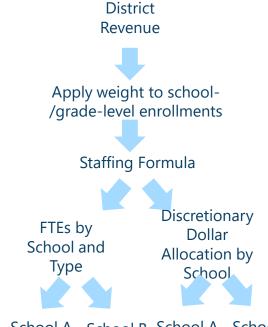




Method Three: The Weighted-Student Staffing Funding Model

The weighted-student staffing model applies principles of the WSF model to a staffing model.

A WSSF model weights the student enrollments in schools/grades based on the presence of additional student need to drive additional staffing and discretionary resources to schools.







Using a funding formula to plan for, model, and incorporate revenue changes

- What policy levers exist for districts with regard to how they allocate resources to schools and departments?
 - Check your district's Board/Admin policies what can you do/do you have to do when making changes/new decisions?]
 - What are the guardrails and what is the legal picture?
- Differentiate between practice, policy, and law
 - "We have always just done it this way ..."





Using a funding formula to plan for, model, and incorporate revenue changes

- To what extent can districts implement strategic resource allocation policies when those policies are circumscribed by or in conflict with competing district policies and priorities?
- How can you go about bringing financial planning and district academic planning into lock-step?
 - Align planning to financial realities
 - Identify expenses and practices that need to shift
 - Align spending to goals





Using a funding formula to plan for, model, and incorporate revenue changes

- To what extent do policy constraints on spending decisions (policy mandates, etc.) present a barrier to a preferred strategic decision?
 - Ex: Rainy day or reserve funds
 - Ex: Allocating funds from restricted sources





Using a funding formula to plan for, model, and incorporate revenue changes

 Where might policy waivers or changes be useful in making tradeoffs that preserve strategic priorities?



Where are key opportunities for input into funding and spending decisions?

- Which stakeholders are currently a part of your annual resource allocation process (who is not)?
- Who could be a part of your annual resource allocation process?
- Feedback v. feedback in name only?





What are the goals and principles (conceptual framework) that should guide decisions?

- How should (if at all) long-term goals and/or priorities shift or adapt in the near and medium-term?
- Are there new medium-term goals or priorities that should be added to address immediate circumstances and new challenges?





How might needs in 2020-21 look different than in past years?

- What have state and local leaders learned this spring?
- How might COVID-19 require rethinking how resources should be deployed in order to best enable schools to address priority needs and goals for students?
- Whether and to what extent do we include new formula components to support virtual learning while maintaining equity (e.g., device/component weight/allocation)?





What is the specific and relevant context that may be beyond the control of participants?

- How might available resources look different in the coming year or two?
- How can/should leaders consider compounding challenges or other factors beyond their control, such as pension and benefit obligations?









Getting to those next steps!





Thank you!

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